ESCO PO FGESCC GESLE F GEILE F FUCLUE EVOLVE

Just as energy adapts and changes from one form to another, PGESCo has also evolved and grown despite of all the challenges.

#### **Because we embrace**



## and consistency at the same time.

Thus, evolution comes organically. Our first key to change is to understand what to keep hold of and then feel free to change everything else. A vital factor to PGESCo's growth is that we're consistent with our core values while we embrace change.





To stay ahead in a constantly evolving world,

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there are questions to be answered...



# Growth?

By being constantly in motion. We are always looking for new prospects, fresh ideas and



to overcome our weaknesses.

Because we listen to the market, we can quickly adapt ourselves to market change. We have made change our mandate for a better future - a future in which we are committed to maintaining our market position and profitability while also accommodating emerging customer needs.

### Flexibility By recognizing our strengths and weaknesses, we devote our strengths



### **Challenges?**

Maybe the smartest thing we do is work with



# People.

We believe in equal and fair employment practices that promote a nourishing work environment. Rewarding talent has proved time and again the greatest incentive to help promote and retain the best calibers in the industry. We instill growth values with integrity through everyday practices. An all-inclusive process that ensures we are always growing with business ethics at the forefront.

#### We mix diversity with top talent.



# How do we build on our **Strengths?**

By finding a door in every wall. Great challenges make us stronger and our rich experience helps us overcome any obstacles.



### improving the overall experience.

To ensure seamless digital exchange between functions in the organization, a SmartPlant Enterprise solution has been utilized by PGESCo as a platform to integrate all functions. Our tools will interface easily with contractors and suppliers' systems to allow fast and precise flow of engineering information. PGESCo's technology platform provides the tools and environment for meeting PGESCo's common goals to deliver quality projects and meet

### A Business Model that Stands Out

Our successful company-wide business model is at the heart of our strategy. The model is based on an ethical process in which we continuously work to give the best results, value, and the products and services we offer. This allows us to drive sales, win new customers and allocate capital to further grow our business.

Ideas Development Feasibility Concept Multi Packages Detailed Design Supply and Install **Final Product** 



### Engineering

We do it all and we are good at it.





PGESCo executes detailed engineering plans from licensing to vendor interfacing going through structural steel design, foundations, trenching, architectural to electrical engineering of raceway system, equipment management and automatic diagrams. Stress, layout, load analysis and design related to mechanical and electrical engineering is covered by our team of highly experienced engineers.

#### Procurement

We multi-package to cut your costs.





We issue your project documents through competitive tenders, setting all technical terms and commercial conditions to evaluate bids. Handling all purchase contracts through multi packages for both material and installation reduces your cost and ensures both local and international suppliers are utilized.

#### **Construction Management**

On time, every time.







We believe in safety first - then we race to the end. From site tests to contractor interface, our team is on schedule rising up to your highest expectations every step of the way.

#### 23110 **Total MWs Simple Cycle, Combined Cycle**

and Steam Power Plants in Egypt

#### Financing Agencies

AFSED: Arab Fund for Social and Economic Development KFAED: Kuweit Fund for Arab Economic Development EIB: European Investement Bank CIB: Commercial International Bank ADFD: Abu Dhabi Fund for Development WB: World Bank OPEC: Organization of Petroleum Exporting Countries IDB: Islamic Development Bank NBE: National Bank of Egypt UNB: United National Bank SFD: Saudi Fund for Development

**Project in Implementation** (currently) in Egypt

> 18,674 M/\$ **Total Projects Cost in Egypt**

managed by PGESCo



5,020 M/\$ **Total Projects Cost in Libya** managed by PGESCo

33,000,000 Safety hrs up to September 2013



#### 13,204,000 **Total PGESCo hours to manage**

included in Egypt





**Total MWs Simple Cycle, Combined Cycle** and Steam Power Plants in Libya



**Projects in Implementation** (currently) in Libya





PGESCo is a living, fertile organization packed with talent, innovation and dedication that puts your company where it belongs; at the very top.

We're inviting you to be part of this.



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